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Local Content in Tendering

The revised Preferential Procurement Policy Framework Act Regulations of 2017 clearly stipulates that the Department of Trade & Industry (DTI) has the regulatory mandate to designate 'industries, sectors and sub-sectors for local production at a specified level of local content'. The Regulations further instruct that "only locally produced goods, services, works or locally manufactured goods, with a stipulated minimum threshold for local production and content" must be considered where a designated sector has been declared by the DTI. Organs of state may include the stipulation, even where no such sector has been designated per se.

Ever since the introduction of the Local Content and Production regulations, both organs of state and bidders have struggled with its correct interpretation and application through the required Forms that must be completed to meet the required compliance levels as stipulated. A workshop, with the full focus on how to complete the required schedules and annexures required when Local Content and Production is applicable, has now been designed to assist bidders with the correct completion thereof.

The Workshop will render a full background as to the specific and applicable Regulations on Local Content and Production, focusing on the following aspects:

- General Conditions | List of Applicable Documents and Annexures
- SABS SATS 1266-2011 Technical Specification
- Application of Annexures A and B.
- Defining the exact framework as to what is: -
 - o Local Content | Categories of Local Content
 - o Imported Content | Direct | Third Party | Exempted Imported Content
 - o Local Manufacturing and the Sub-Contracting Limitation
- List of Designated Sectors & Sub-Sectors
- Completing- (Examples)
 - o The SBD/MBD Forms | The Local Content Declaration-Summary Schedule
 - o Calculation of Local Content | Tender Summary
 - o How to Compile the 'Averages' of all supplied items applicable
 - o The Imported Content Declaration-Supporting the Summary Schedule
 - o Imported Content Calculation | Directly Imported | Imported by Third Party
 - o Foreign Currency Payments
 - o Local Content Declaration- Supporting the Summary Schedule
- What are Authorisation and Exemption Letters and how to Apply
- Validity of Supporting Documents
- Auditing and Verification of Local Content and Production
- Other Key Requirements

For further details and enquiries, contact Gerrit Davids on Cell: 082 496 1657

For further information on how to attend a workshop on Local Content and Production or to host it as an in-house presentation at your office: email: info@taranisadvisory.co.za

List of Designated Sectors:

If you are either supplying or manufacturing the following product segments, then you must comply with the local content and productions regulations: -

LOCAL PRODUCTION & MINIMUM LOCAL CONTENT

List of Designated Sectors

- Bore Spiral Submerged Arc Welded Steel Conveyance Pipes: Large
- Buses (Bus Body)
- Canned / Processed Vegetables
- Conveyance Pipes
- Electrical Cable Products
- Fire Fighting Vehicle: Crew Cabin / Super Structure / Assembly
- Fire Fighting Vehicles
- Furniture Products
- Furniture Products: Base and Mattress
- Furniture Products: Office Furniture
- Furniture Products: School Furniture
- Monopole Pylons
- Pharmaceutical Products: Family Planning Tender
- Pharmaceutical Products: OSD Tender
- Powerline Hardware
- Rail Rolling Stock
- Rail Rolling Stock Sector
- Rail Signalling: Components
- Rail Signalling System and Associated Components
- Residential Electricity and Water Meters
- Residential Electricity Meter: Post Paid Electricity Meters
- Residential Electricity Meter: Prepaid Electricity Meters
- Residential Electricity Meter: SMART Meters
- Set Top Boxes (STB)
- Solar Photovoltaic System and Components
- Solar PV Components: DC Combiner Boxes
- Solar PV Components: Inverter
- Solar PV Components: Laminated PV Modules
- Solar PV Components: Module Frame
- Solar PV Components: Mounting Structure
- Solar Water Heater Components
- Steel Lattice Towers
- Steel Power Pylons
- Steel Power Pylons,
- Steel Products and Component for Construction
- Steel Substation Structures,
- Steel Value-added Products: Ducting and Structural pipework
- Steel Value-added Products: Fabricated Structural Steel
- Steel Value-added Products: Fasteners
- Steel Value-added Products: Frames
- Steel Value-added Products: Galvanised and Colour Coated Coils
- Steel Value-added Products: Gutters, downpipes & lauders
- Steel Value-added Products: Joining/Connecting Components
- Steel Value-added Products: Plates
- Steel Value-added Products: Reinforcing bars

- Steel Value-added Products: Roof and Cladding
- Steel Value-added Products: Sections
- Steel Value-added Products: Sheets
- Steel Value-added Products: Wire Products
- Steel Value-added Products: Wire Rod and Drawn Wire
- Street Light Steel Poles,
- Telecom Cables
- Textile, Clothing, Leather and Footwear
- Transformers & Shunt Reactors: Class 0, 1, 2, 3 and 4
- Transformers & Shunt Reactors: Components & conversion activities
- Transformers, Shunt Reactors and Associated Equipment
- Two Way Radio Terminals and Associated Equipment: Components
- Two Way Radio Terminals and Associated Equipment: Mobile Radio
- Two Way Radio Terminals and Associated Equipment: Portable Radio
- Two Way Radio Terminals and Associated Equipment: Repeater
- Two-Way Radio Terminals
- Valve Products and Actuators
- Valves products and actuators
- Wheelie Bins
- Working Vessels/Boats (All types): Components

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