

TARANISCO ADVISORY

THE ACTION PLAN WORKSHOP

Workplace Issues the Action Plan Workshop Can Address

Identify the bottleneck. Understand the root cause.
Develop solutions. Create an Action Plan.

Improve the way work gets done

taranis.co.za

Whatever the workplace problem

We help you identify the bottleneck, understand the root cause, develop solutions and create an Action Plan to improve the way work gets done.

1 Identify the
bottleneck

2 Understand the
root cause

3 Develop solutions

4 Create an Action
Plan

15 areas we can address

- | | |
|---|--|
| 01 Strategy & Business Performance | 09 Finance & Resource Management |
| 02 Leadership & Management | 10 Technology, Digital & AI |
| 03 People & Workplace Performance | 11 Projects & Programme Delivery |
| 04 Sales & Business Development | 12 Governance, Risk & Compliance |
| 05 Marketing & Customer Experience | 13 Quality & Continuous Improvement |
| 06 Processes & Workflow | 14 Communication & Collaboration |
| 07 Operations & Productivity | 15 Facilities, Assets & Workplace Support |
| 08 Procurement, Supply Chain & Contracts | |

Strategy, people and performance

01

Strategy & Business Performance

- Unclear priorities
- Poor execution
- Underperformance
- Missed opportunities

02

Leadership & Management

- Decision-making bottlenecks
- Unclear accountability
- Management gaps
- Poor coordination

03

People & Workplace Performance

- Skills gaps
- Low productivity
- Poor teamwork
- Performance problems

04

Sales & Business Development

- Weak sales pipelines
- Lost opportunities
- Poor conversion
- Business development bottlenecks

05

Marketing & Customer Experience

- Ineffective marketing
- Poor customer journeys
- Communication gaps
- Customer service problems

06

Processes & Workflow

- Slow processes
- Unnecessary steps
- Duplication
- Poor handovers
- Process bottlenecks

07

Operations & Productivity

- Inefficiency
- Delays
- Capacity problems
- Low productivity
- Poor utilisation of resources

08

Procurement, Supply Chain & Contracts

- Procurement delays
- Supplier problems
- Contract bottlenecks
- Poor purchasing processes
- Supply disruptions

Systems, delivery and improvement

09

Finance & Resource Management

- Budget constraints
- Cost inefficiencies
- Poor resource allocation
- Revenue leakage
- Financial bottlenecks

10

Technology, Digital & AI

- Outdated systems
- Manual processes
- Poor use of technology
- Data problems
- Automation opportunities

11

Projects & Programme Delivery

- Project delays
- Scope problems
- Resource constraints
- Poor coordination
- Failure to deliver milestones

12

Governance, Risk & Compliance

- Approval bottlenecks
- Compliance gaps
- Excessive controls
- Risk exposure
- Unclear decision rights

13

Quality & Continuous Improvement

- Recurring problems
- Errors and rework
- Inconsistent standards
- Waste
- Lack of continuous improvement

14

Communication & Collaboration

- Information not reaching the right people
- Departmental silos
- Poor internal communication
- Unclear responsibilities
- Collaboration failures

15

Facilities, Assets & Workplace Support

- Asset utilisation
- Facility-related bottlenecks
- Maintenance problems
- Workplace infrastructure
- Support-service inefficiencies

Not sure where your bottleneck is?

Host a generic workshop for delegates from across the entity and we will tailor the facilitation to what you need.

HOST A WORKSHOP

Let's improve how work gets done

Let us know whether you would like to host a generic workshop for delegates from across the entity or any specific segment listed above, and we will customise the facilitation accordingly.

Gerrit Davids

Lead Advisor

TaranisCo Advisory CC

WEBSITE

<https://www.taranis.co.za>

MOBILE

+27 (0) 82 496 1657

E-MAIL

gerrit@taranisco.co.za

PHYSICAL ADDRESS

Bedfordview, Germiston, South Africa, 2008